

## Message Text

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11

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /017 W

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R 220735Z AUG 74

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC

INFO SECSTATE WASHDC 1955

UNCLAS ABU DHABI 1129

E.O. 11652: N/A

TAGS: BDIS, TC

SUBJECT: TRADE COMPALINT: AMERICAN PLAYGROUND DEVICES CP.

REF: USDOC 7639

ABU DHABI 0623

1. MR. P.F. CHAPMAN, MANAGER OF ALI OTHMAN CO., LTD., P.O. BOX 55, ABU DHABI, UAE VISITED EMBASSY COMPLAINING THAT ORDER HE PLACED ON AMERICAN PLAYGROUND, P.O. DRAWER 2599, ANDERSON, INDIANA 46011 WAS RECEIVED SOMETIME AGO LACKING TWO NUMBERS CASTINGS WHILE TWO PAIRS OF THE FITTINGS RECEIVED WERE OF WRONG SIZE.

2. CHAPMAN WROTE PLAYGROUND GIVING DETAILS OF ITEMS MENTIONED PARA ONE FIVE WEEKS AGO WITH TWO REMINDERS AFTER THAT BUT STILL NO REPLY. EQUIPMENT RECEIVED PLACED IN ONE OF PUBLIC GARDENS, BUT ABU DHABI FIRM WILL NOT BE PAID UNTIL JOB COMPLETED. CHAPMAN WANTS TWO ITEMS AIRFREIGHTED SOONEST. IF AMERICAN PLAYGROUND UNWILLING BEAR CHARGES, CHAPMAN WILLING PARTICIPATE IN SAME.

3. ANOTHER SMALL ORDER PLACED ON SAME SUPPLIER WAS LOST TO A JAPANESE FIRM DUE LACK OF RESPONSE (REFERENCED TELEGRAMS). CHAPMAN, BRITISHER, BELIEVES EQUIPMENT OF AMERICAN PLAYGROUND SUPERIOR TO BRITISH, JAPANESE AND EVEN OTHER SIMILAR AMERICAN EQUIPMENT. PRESENT ORDER VALUED 17,500 DOLS AND PROFORMA INVOICE FOR SIMILAR ORDER OF 20,000 DOLS. REQUESTED RECENTLY. GOVT ANTICIPATED TO SPEND ABOUT UNCLASSIFIED

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100,000 DOLS WITHIN COMING YEAR ON PUBLIC GARDENS EQUIPMENT.

FIRM'S RESPONSE ON PRESENT ORDER, HOWEVER, CLEARLY UNLIKELY  
ENCOURAGE FURTHER BUSINESS.

5. USDOC REQUESTED CONTACT AMERICAN PLAYGROUND AND ASK THEM  
AIRFREIGHT ITEMS SPECIFIED IN CHAPMAN'S LETTERS OR ADVISE  
SITUATION ASAP.  
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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Reference:** USDOC 7639  
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